



Mariella (Elpis) Patiki

Passionate about awakening the dormant potential of people

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PROFESSIONAL EXPERIENCE

- ❖ **The Circle Squared (TCS), <https://the-circle-squared.com>** **1/2009 – today**
Founding Partner, Talent Growth Consultant, Executive and Team Coach
A committed business partner who aims to stimulate motivational Transformation & sustainable Change within each Client organization.
 - **Talent Development / Leadership Development and Executive Coaching – Major projects:**
Co-designed and co-facilitated our bespoke leadership development projects for Clients in various industries such as: Takeda Pharmaceuticals Hellas, Pakistan Telecommunication Company Limited (PTCL), Schneider Electric Hellas, Toyota Hellas Retail Network, Forthnet Telecoms company, ALJ Motors Saudi Arabia.
 - **HR Consulting Assignments (2013-2016):**
Outplacement Services: Consultant & Coach with ICAP Group Outplacement team, during a 6-month project for a Greek systemic bank.
Selection / Assessment: External HR consultant of ManpowerGroup in selection and executive assessment projects for major clients in banking, gaming, telecoms and fmcg.
- ❖ **Humani Executive Search - <https://humani.services/>** **12/2018 - 2/2021**
Senior HR Consultant, headhunting for Software Development and other roles for major client companies
- ❖ **P. PAPAPOPOULOS S.A. - www.papadopoulos.com.gr** **7/2017 - 7/2018**
Human Resources Manager, HR responsibility for 130 people in Greece and 20 in Bulgaria.
- ❖ **BOUTARI WINERIES S.A. - www.boutari.gr** **11/2007- 11/2008**
Human Resources Manager, HR responsibility for about 220 people.
- ❖ **TOYOTA HELLAS S.A. (automotive, retail) www.inchcape.com, www.toyota.gr** **5/2002- 10/2007**
 - **Talent Acquisition & Development Manager** (450 people). 9/2003-10/2007
 - **Human Resources Manager, Finance & Insurance Companies of Inchcape Group in Greece** 5/2002 - 8/2003
HR responsibility for 150 people in: Eurolease, British Providence, Tefin, UnitBank, Inchcape Insurance.
- ❖ **GLAXO WELLCOME (pharmaceuticals) www.gsk.com** **4/1991 – 9/1999**
Training and Administration Officer

EDUCATION & PROFESSIONAL TRAINING

- MBA in Human Resources Management, Bayes Business School (formerly Cass) City University of London, UK
- Bachelor in BA, Marketing Management, Deree College - The American College of Greece
- Certified Agile Talent Professional – ICAgile
- ORSC™ Fundamentals, Organisation and Relationship Systems Coaching by CRR Global

QUALIFICATIONS & MEMBERSHIPS

- EMCC Global Individual Accreditation (EIA) – Practitioner (4/2022)
- EMCC Global Individual Team Coaching Accreditation (ITCA) – Practitioner (3/2023)
- The Inspired Coach Certification in Coaching by the Institute of Human Development, UK – (2/2009)
- Member of EMCC Greece/EMCC GLOBAL
- Member of the Greek People Management Association (GPMA) www.gpma.gr
- Fluent in Greek and English, conversational in Italian and German.